

Interstate/Northern New England

Electrical Construction
Electrical Services
Network Systems

Professional. Responsive. Dedicated.



The Difference is Attitude



Focused on Your Success

At Interstate/Northern New England, a professional, responsive and dedicated attitude has been fundamental to the way we do business for over twenty years. It's why we've become the leading Merit Shop electrical services contractor in the region. And it's characterized by our:

- ability to recognize project needs, then assign the right experienced professionals to deliver a quality job on-time,
- approach in making sure the right tools, equipment and systems are on-site to ensure the job is done right the first time,
- having motivated personnel who take pride in their work – and in your success, and
- long-standing promise to always fulfill our commitments, regardless of cost.

The Difference is Attitude

at Interstate/Northern New England.



“Thank you again for the wonderful job on our new headquarters. Throughout the project, you added value by suggesting alternatives and improvements to the base design, by executing high quality work, and staying on schedule. The result is not just a building – you helped us fulfill our dream and vision of a workplace that’s unique, fun, motivating and inspiring, not to mention functional!”

Chief Executive Officer, ManagedOPS.com



Ready to Serve You Locally

At Interstate/Northern New England, our locally-based construction and service teams offer you the full-service resources your project requires, large or small, including:

- design build and pre-engineered installations of electrical and building systems
- system installations, facility maintenance and 24/7 emergency service
- network cabling, fiber optic and telephone system installations

“I want to commend Interstate on the management and quality of the project. We were able to meet our very demanding schedule and start up on time, even with all the unplanned items that came along. The attitude shown by your people was very professional.”

Project Manager, Continental PET Technologies Inc.

Each of our talented, well-trained personnel is responsive to your project needs, and dedicated to maintaining our long-standing record of never missing a deadline or failing to meet a commitment. Their cumulative experience, expertise and motivation is a powerful advantage in providing the on-time, on-budget, quality workmanship you demand.

Performance excellence that's rewarded with our client's highest recommendation: repeat business.

Our office in Bedford, New Hampshire enables us to effectively maintain our long-term commitment to the local communities we serve in New Hampshire, Vermont and Maine. By first understanding your needs, then providing you with experienced professionals, we consistently ensure a quality performance. Over time, we've developed, tested and implemented practical, effective systems that enable our on-site project staff and electricians to:

- identify concerns affecting all trades,
- provide greater resource availability,
- focus on on-site safety awareness and training, and
- work with MEP consultants to resolve conflicts.



Electrical Construction

Interstate/Northern New England's Electrical Construction Group is a leader in providing electrical construction excellence for technology, industrial, health care, commercial and education clients. Our services include design build construction and pre-engineered installations of electrical and building systems for projects such as:

- technology R&D and data centers
- school campus additions and renovations
- corporate campus infrastructures and building systems
- manufacturing and R&D facilities
- hospital additions and renovations

Delivering these types of projects on-time and on-budget requires a professional team that understands and responds to your needs and effectively adapts to program and schedule changes quickly and efficiently. A team that partners with you to expedite projects through creative delivery methods.



A sampling of our construction projects:

Continental PET: 240,000 SF research and development facility renovation involved converting 8,500 SF of warehouse into a manufacturing area and adding 2,500 SF. The project was a test of our technical design, coordination and scheduling capabilities, as we successfully installed a fully operational power distribution system for a new process machine plus upgraded the entire facility to a 6,000 amp service within the 16 week target completion date.

ManagedOPS.com: 93,000 SF Headquarters and Data Center facility with R&D laboratories, conference area, office space and training center. We installed and tested a range of electrical systems including: lighting fixtures, low voltage lighting controls, power distribution, isolated power panels, transient voltage surge suppressors, emergency generator, fire alarm, card access, public address, telephone/data, closed circuit television and more. Our participation in the pre-construction design phase enabled us to make suggestions and recommendations that resulted in important cost savings for the client.

Optima Health: New Hampshire's largest Merit Shop hospital project to date, this two-phase project required 48,000 worker hours to upgrade or replace over 20 electrical and hospital systems. The first phase was a 24,000 SF support area renovation. The second included renovation of 60,000 SF of live hospital space and the addition of 45,000 SF. The project had to be tightly scheduled and well-coordinated with department heads, maintenance staff, construction management and other trades, as the hospital was in full operation during construction.

Electrical Services

Interstate/Northern New England's Electrical Services Group delivers responsive, reliable services to clients in commercial, retail and manufacturing, as well as to property managers and general contractors. These extensive services include:

- design build installations
- engineering and design
- building HVAC and control systems
- facility maintenance
- building system installations
- 24/7 emergency service
- renovations and upgrades
- fire alarm systems and testing



"You handled the cutting edge communications and electrical systems on the Taylor Group project with the highest level of skill and knowledge. The dedication and commitment to excellence demonstrated by your personnel is unsurpassed."

VP, NH Division, Engelberth Construction, Inc.



Network Systems

Interstate/Northern New England's Network Systems Group provides high quality communications infrastructures to commercial, pharmaceutical, health care, data processing, institutional, financial services, bio-technology and manufacturing clients. Our highly trained technicians are dedicated to delivering the job on-time with the highest level of skill and service in accordance with EIA/TIA and B.I.C.S.I. standards. We're certified by Hubbell and others to provide the caliber of workmanship, performance and quality products that our customers expect. Interstate Network Systems is your complete source for:

- LAN/WAN
- copper and fiber optic cabling
- network electronics and telephone systems

For more information about Interstate/Northern New England's Electrical Construction, Electrical Services and Network Systems Groups, please call us at 603-627-3480 or visit our web site at www.interstateelectrical.com.



Building on Excellence for over 35 years

**Interstate/Northern New England
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